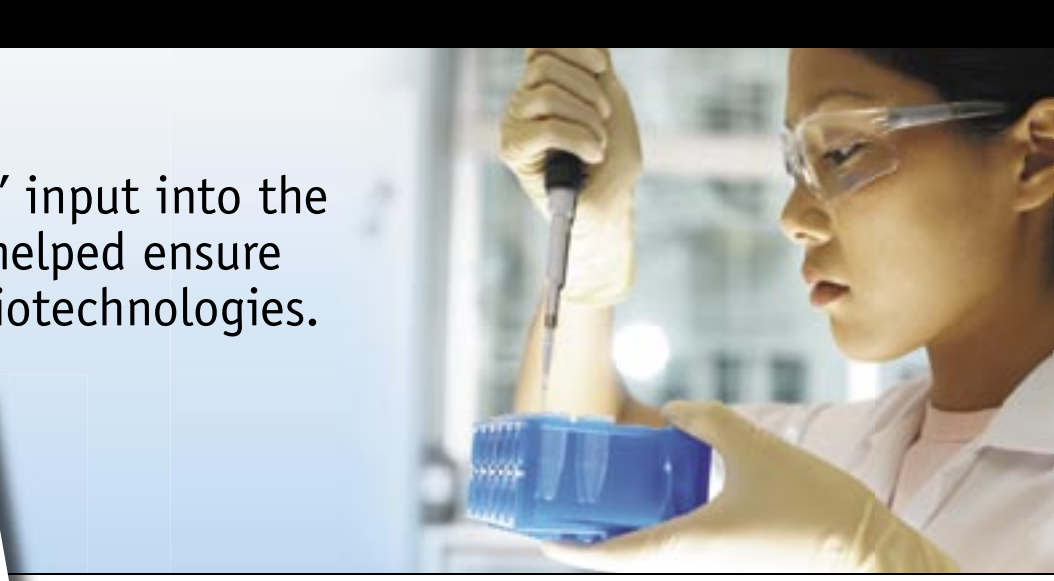


# Southland Industries' input into the schematic design helped ensure success for Raven Biotechnologies.



**Customer:** Raven Biotechnologies, San Francisco, California

**Challenge:** Rapid growth and the need for leading edge facilities that enable innovation in a fiercely competitive environment.

**Solution:** Design-build mechanical systems from Southland Industries.

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### The Challenge

Raven Biotechnologies is under continual pressure to innovate amidst fierce competition and the unique challenges that only drug discovery affords. Raven faced a challenge in choosing a delivery system and project team to construct their new headquarters in San Francisco.

### The Solution

Raven selected Southland Industries as a team member to design and build the mechanical systems.

Southland Industries provided design-build HVAC and process piping services for the 68,000 sq/ft facility, which included biology labs, vivarium, cGMP fermentation suite and corporate offices. Southland's services included:

- Design-build of the HVAC system
- Central HVAC utilities
- Process exhaust
- Biosafety and fume hood cabinets
- Process utilities

### The Result

Selecting the right delivery system and best qualified team *before* the schematic design phase ensured success.

In 2003, Raven moved into the new facility which now serves as their principal site for discovery and preclinical research, product development, business development, and administration.

In 2005, *Time Magazine* recognized Raven Biotechnologies as a "Tech Pioneer".

*"Selecting the right delivery system and best qualified team before the schematic design phase ensured success."*

*"Mechanical Systems that Enable Your Business"*